

Emergency evacuation procedure

- No fire drills planned during the conference
- In case of an emergency, instructions will be given via Tannoy in German, English and French
- If instructed, go straight to the nearest assembly point using all emergency exits, and await further instructions:
 - Assembly Point 1, Old Arcades, Budapester Strasse (front of hotel)
 - Assembly Point 2, Katharina-Heinroth-Ufer, on the grass between street and canal (rear of hotel)
- In the event of a medical emergency, dial 112 for assistance and notify the conference organisers



 PRI in Person

PRI SIGNATORY GENERAL MEETING

25 September 2017 | Berlin

 #PRlinPerson

Signatory General Meeting

Agenda

PRI BOARD REPORT (09:40-09:50)

Martin Skancke, Chair, PRI Board

MANAGEMENT AND FINANCIAL REPORT (09:50-10:20)

Fiona Reynolds, Managing Director, PRI

Q&A (10:20-10:50)

Martin Skancke, Chair, PRI Board

2017 BOARD DIRECTOR ELECTIONS (10:50-11:00)

Martin Skancke, Chair, PRI Board

PRI BOARD REPORT

Martin Skancke, PRI Chair

PRI Board report

PRIORITIES

- **IMPLEMENTATION OF THE 2015-18 STRATEGIC PLAN**
- **THE BLUEPRINT FOR RESPONSIBLE INVESTMENT**
- **SETTING THE 2018-21 STRATEGIC PLAN**





Blueprint for responsible investment

Over the next 10 years, the PRI will focus on the following areas of impact:

RESPONSIBLE INVESTORS

We will strengthen, deepen and expand our core work of leading responsible investors in their pursuit of long-term value.

- EMPOWER ASSET OWNERS
- SUPPORT INVESTORS INCORPORATING ESG ISSUES
- FOSTER A COMMUNITY OF ACTIVE OWNERS
- SHOWCASE LEADERSHIP AND INCREASE ACCOUNTABILITY
- CONVENE AND EDUCATE RESPONSIBLE INVESTORS



Blueprint for responsible investment

Over the next 10 years, the PRI will focus on the following areas of impact:

SUSTAINABLE MARKETS

We will address unsustainable aspects of the markets that investors operate in, to achieve the economically efficient, sustainable global financial system that responsible investors and beneficiaries need.

- CHALLENGE BARRIERS TO A SUSTAINABLE FINANCIAL SYSTEM
- DRIVE MEANINGFUL DATA THROUGHOUT MARKETS



Blueprint for responsible investment

Over the next 10 years, the PRI will focus on the following areas of impact:

A PROSPEROUS WORLD FOR ALL

We will enable signatories to improve the real world – now and in the future – by encouraging investments that positively impact the societies in which we live and the environment we pass on to future generations.

- **CHAMPION CLIMATE ACTION**
- **ENABLE REAL-WORLD IMPACT ALIGNED WITH THE SDGs**

PRI Board report

2018-21 STRATEGY

- **FOCUS ON ESG INTEGRATION**
- **CLOSER TO SIGNATORIES**
- **INCREASING ACCOUNTABILITY**



MANAGEMENT AND FINANCIAL REPORT

Fiona Reynolds, PRI Managing Director

2016/17



Creating the Blueprint

NEARLY
2,000 INDIVIDUALS



ATTENDED REGIONAL CONSULTATION WORKSHOPS
AND WEBINARS, FROM OVER 520 ORGANISATIONS
(NEARLY 50% OF ALL SIGNATORIES)

OVER
500

WRITTEN RESPONSES TO OUR
ACCOUNTABILITY AND DIVERSITY
CONSULTATION

NEARLY
200

WRITTEN RESPONSES TO OUR
SUSTAINABLE, FINANCIAL SYSTEM, PRINCIPLES,
IMPACT CONSULTATION

**STRONG STAKEHOLDER
ENGAGEMENT**

120+

WERE FROM
NON-SIGNATORIES

Blueprint video

Signatory involvement

More than **300** people sit on advisory committees and working groups.

250 peer-to-peer requests for assessment reports on PRI Data Portal in first two months

20,000+ downloads of *A practical guide to ESG integration for equity investing*

724 enrolments in PRI Academy

Nearly **2,000** delegates at regional events

Over **4,000** downloads of PRI podcasts

1,248 reporters to the PRI Reporting Framework

600+ attendees at PRI in Person Singapore (incl. **40%** from Asia)

77% increase in posts on the PRI Collaboration Platform

Supporting implementation

Objective: Support signatories in making progress towards implementing the Principles



Taking integration to the next level

The most comprehensive description to date of what ESG-integrated analysis is, and how it works in practice.

- Over 50 case studies

Beyond listed equities and fixed income



Promoting ESG consideration in credit ratings

Why ESG factors matter in credit risk analysis, what investors and CRAs are doing on the matter, and what their expectations are

Statement on ESG in Credit Ratings



120+

Institutional Investors
(more than US\$19trn AUM)

12

Credit ratings agencies

Convening for collaboration

Objective: Provide opportunities for signatories to convene, share knowledge and collaborate

SUPPORTING COLLABORATIVE ENGAGEMENT ACROSS ISSUES

Environmental

- *Engaging with oil and gas companies on fracking: an investor guide*
- *An investor's guide to methane*
- *Palm oil investor field trip*



Social

- *From poor working conditions to forced labour – what's hidden in your portfolio?*
- *How are social issues influencing investment decisions?*
- *Human rights in the extractive sector collaborative engagement*



Governance

- *Engaging on anti-bribery and corruption: a guide for investors and companies*
- *Investors' recommendations on corporate income tax disclosure*
- *Engaging on director nominations: an investor guide*



Engaging decision-makers

Objective: Engage and facilitate dialogue with key decision-makers

Fiduciary duty

- Eight country-specific roadmaps
- *Statement on investor obligations and duties* signed by more than **120** investors
- *Investor obligations and duties in six Asian markets*



Launch of the Sustainable Financial System (SFS) programme

Four priority projects for 2017/18:

- asset consulting services
- trustee readiness for a sustainable system
- macro risks - investor response to threats and instability
- system links and the role of actors

Enhancing accountability

Objective: Enhance signatory accountability mechanisms

PRI Data Portal

Search, view, request, access and export responsible investment and assessment reports

50% of asset owners and **48%** of investment managers have accessed the PRI Data Portal since July launch

Service provider reporting

29% participated in the voluntary pilot

New selection, appointment, monitoring module

Assurance

- Recommendations in **2017**
- Random check in **2018**

Nearly **50,000** downloads of PRI Transparency Reports

Accountability consultation: minimum requirements

Objective: Enhance signatory accountability mechanisms

Investment policy setting out the firm's responsible investment approach covering >50% of AUM

Staff (internal or external) explicitly responsible for implementing responsible investment policy

Senior-level oversight of, and accountability mechanisms, for implementing responsible investment

**“Strengthening accountability”
Monday, 25 September - session 14:00-15:00**

Accountability consultation: leadership

Objective: Enhance signatory accountability mechanisms

Leadership report, identifying:

- **leadership group**
based on leading practice across implementation, governance and transparency
- **examples of good practice**
to share knowledge



“Strengthening accountability”
Monday, 25 September - session 14:00-15:00

Increasing asset owner participation

Objective: Increase representation and participation of asset owners



New resources

- *Investment policy: process and practice*
- *A practical guide to ESG integration for equity investing*
 - Chapter 4: Assessing external managers
- Selection tool for hedge funds
- Appointment tool for private equity



Increasing asset owner participation

Objective: Increase representation and participation of asset owners

43 new asset owners

- Ahold Pensioenfonds
- ATP
- BNP Paribas Cardif
- Bpf Bouw Stichting
Bedrijfstakpensioenfondsvoor de
Bouwnijverheid
- Brasilprev Seguros e Previdência
- Daido Life Insurance Company
- Development Bank of Japan
- Die Bayerische
- GRUPO FINANCIERO BANORTE S A B
DE C V
- Ithmar Capital
- Jeremy Collier Foundation
- Juniata College
- Kent County Council Superannuation
Fund
- Khazanah Nasional Berhad
- MACIF
- MAPFRE, SA
- Movestic Livförsäkring AB
- Natixis Assurances
- Niederösterreichische Vorsorgekasse AG
- Nippon Life Insurance Company
- Northwestern University
- P+ (DIP/JOEP)
- Peninsula Participações
- Pensioenfondsvon PGB
- Pension Fund Association
- PFA Pension
- PKA
- Rockefeller Brothers Fund
- Sampension Administration A/S
- SEB Life and Pension
- Stichting Pensioenfondsvon Blue Sky Group
- Stichting Pensioenfondsvon de ABN AMRO
Bank N.V.
- The Consolidated Retirement Fund for
Local Government
- The Nobel Foundation
- The University of Maryland Foundation,
Inc
- Thompson Rivers University
- Transport for London Pension Fund
- Unipol Gruppo Finanziario S.p.A -
UnipolSai Assicurazioni
- UNIVERSITÉ DE MONTRÉAL (FONDS
DE DOTATION)
- University of the Arts London
- University of Toronto AM Corporation (re
University of Toronto Pension Plan)
- University of Toronto AM Corporation (re
University of Toronto Endowment)
- World Resources Institute

Collaborating with key stakeholders

Objective: Collaborate with key stakeholders to further our mission

Working with:



and our **UN** partners:



United Nations
Global Compact



Climate action

The highest priority ESG issue reported by signatories

Representing the investor voice

- Managing climate risk and seizing low-carbon opportunities
 - with **IIGCC**, **Ceres**, **UNEP FI**, **Carbon Tracker Initiative**, **IGCC** and **AIGCC**
- Mobilising business action in support of the Paris Agreement
 - with **UN Global Compact**

2 degrees of separation

- rank oil and gas companies to identify where shareholders' money could be most exposed to the low-carbon transition

Supporting company engagement on TCFD

Aligning reporting with TCFD

Supporting initiatives world-wide

Contributing to:

- G20 Green Finance Study Group
- FSB Task Force on Climate-related Financial Disclosures
- European Commission High-Level Expert Group on sustainable finance
- China's green finance task force and environmental disclosure guidelines

26% of asset owners and **27%** of investment managers **do not** view climate change as long-term risk

Strengthening key regions

Objective: Strengthen capacity and expertise in key markets



Expanded our presence outside London

Expanded our language capabilities

Translated more documents into more languages

Building financial stability

Objective: Continue to build a financially sustainable organisation

INCOME

2016/17 actual
(£000s)

| | |
|------------------------------------|--------------|
| Membership fee | 7,807 |
| Grants, donations and other income | 154 |
| Events net income | -92 |
| PRI Academy | 252 |
| | ----- |
| TOTAL INCOME | 8,122 |

Building financial stability

Objective: Continue to build a financially sustainable organisation

2016/17 actual
(£000s)

EXPENDITURE

| | |
|---|-------|
| Staff (incl. networks/recruitment/training) | 5,186 |
| Bought-in services and consulting | 838 |
| Meetings and travel expenses | 649 |
| Rent | 398 |
| IT costs and telephones | 386 |
| Legal & professional services | 139 |
| Events, conferences and hospitality | 139 |
| Other | 314 |

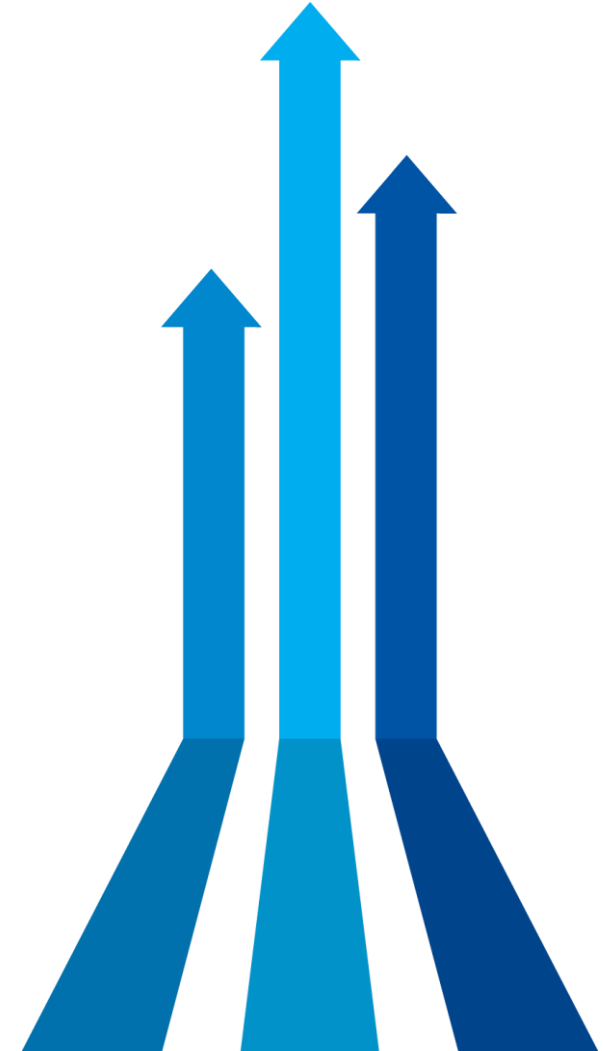
TOTAL (PRI in Person expenditure not included)

8,051
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Looking ahead

Implementing the Blueprint

- New three-year strategy for 2018-21
- No fee increase beyond inflation
- Formal consultation on the strategy will commence in late October 2017



PRI Executive team

Here for you



Fiona Reynolds
Managing Director



Mark Blair
Chief Finance Officer



Lian Hillier
People & Culture



Mandy Kirby
Reporting, Assessment
& Accountability



Nathan Fabian
Policy & Research



Graeme Griffiths
Global Networks
& Outreach



Peter De Graaf
Chief Operating Officer



Kris Douma
Investment Practices &
Engagements



Lorenzo Saà
Global Networks
& Outreach

Q&A

2017 PRI BOARD DIRECTOR ELECTIONS

Martin Skancke, PRI Chair

2017 BOARD DIRECTOR ELECTIONS

NOMINATIONS

Asset owners: 3 candidates for 3 open positions

Investment managers: 11 candidates for 1 open position

TIMETABLE

w/c 16 October: voting opens

28 November: voting closes

w/c 4 December: announcement of the results

CANDIDATES

2017 PRI BOARD DIRECTOR ELECTIONS

ASSET OWNER CANDIDATE



MARCUS MADUREIRA

Planning Director, Caixa de Previdência dos Funcionários do Banco do Brasil (PREVI),

Latin America

2017 PRI BOARD DIRECTOR ELECTIONS

ASSET OWNER CANDIDATE



PRIYA MATHUR

Board member, California Public
Employees' Retirement System
(CalPERS)

North America

2017 PRI BOARD DIRECTOR ELECTIONS

ASSET OWNER CANDIDATE



RENOSI MOKATE

Chairperson, Board of trustees,
Government Employees Pension Fund
of South Africa

Africa

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



RUNA ALAM

CEO & Co-Founding partner,
Development Partners International

Europe

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



CAROL GEREMIA

President (designate), MFS Investment
Management

North America

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



LISA HAGERMAN

Director of programs, DBL Partners

North America

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



ADI HERZBERG

Head of Legal, Fund Structuring, US and Latin America; Director, General Counsel Department, Credit Suisse Group AG

Europe

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



RADHA KUPPALLI

Executive Director, Investor Services,
New Forests Pty Ltd

Australasia

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



SCOTT MATHER

Chief Investment Officer, Core
Strategies, PIMCO

North America

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



**ALEXANDRA
MORRIS**

Chief Investment Officer, Skagen AS,

Europe

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



**THERESE
NIKlasson**

Global Head of ESG, Investec Asset
Management

Africa/Europe

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



STEPHEN PEEL

Co-Founding Partner, Novalpina Capital

Europe

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



ERIC SCHWEFLER

Head, Relationship Management, Banco
BTG Pactual SA

North America

2017 PRI BOARD DIRECTOR ELECTIONS

INVESTMENT MANAGER CANDIDATE



TYCHO SNEYERS

Managing Partner, LGT Capital Partners

Europe

**Thank you, enjoy the
conference**